

## SALES CONSULTANT

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Company: Confidential

Location: Kuwait

Category: other-general

### Job Summary:

We are seeking a Sales Consultant to join our automotive company team. This role is responsible for driving sales by providing excellent customer service and product knowledge to our customers. The ideal candidate has experience in the automotive industry and brings a passion for cars and customer service

### JOB SPECIFIC

- Drive sales by engaging customers and providing exceptional customer service
- Build relationships with customers to understand their needs and preferences
- Provide product knowledge and expertise to customers, including vehicle features and benefits
- Meet and exceed sales targets and goals
- Collaborate with internal teams to ensure a smooth and seamless sales process
- Keep up-to-date with current automotive trends and products
- Provide continuous follow-up with customers after they have made a purchase
- Ensure a positive customer experience from start to finish

Job specifications:

### Education:

High school diploma or equivalent is required, and a college degree in business or automotive technology is preferred

The education levels can be replaced by years of experience

### Experience:

Two (2) to Three (3) years of experience in a similar role

### Skills:

Computer Skills: Proficient in Microsoft Office Tools

Languages: Fluent in English and Arabic

### Core Competencies:

Excellent Communication and Listening skills

Goal Oriented and Guest centricity

Ownership and accountability

Strong negotiation skills

A passion for cars and customer service

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