

Purchase Manager - Agroshipping LLC

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Company: Talent Pal

Location: Kuwait City

Category: other-general

Job Summary

Purchaser should manage all vendors to maximize sales profitability. He should try to get the best deals from vendor. To negotiate cost of goods shrink allowances brackets accruals extended terms and allowances with the Vendors.

He should maintain full database of all the vendors having contact details of concerned persons and conditions of agreements for that particular vendor.

Defining & maintaining inventory levels for all locations with the help of systems and reports.

Total understanding of all promotions being run by vendors. To make utmost utilization of promotions for company benefits.

Communicating the conditions of Vendor Agreements to Finance (for payments followups) to Visual Merchandiser (for conditions on display of products) to area supervisors & warehouse manager for (for expiry conditions etc.).

Making surveys in market about the new products as well as existing products and pricing etc. & monitoring price increases in cost of goods and making the necessary changes after approval from Purchase committee.

Demands information about growth expansion or closing of stores from Area Manager.

Performance of products to be evaluated.

Market Analysis

Sales Analysis & Evaluation

Vendor Management & Negotiations

Product Research & Assortment Planning

Inventory Management

Trend Anticipations

Merchandise Display

Category Promotion Planning

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