

Information Technology Sales Manager

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Company: MyU - Interactive Learning

Location: Kuwait City

Category: other-general

Company Description

MyU - Interactive Learning is an interactive learning platform that offers a safe and controlled environment for educators to manage classes, engage learners, organize content, and create discussions inside and outside the classroom. The company is located in Kuwait City.

Role Description

This is a full-time on-site role for an Information Technology Sales Manager. The IT Sales Manager will be responsible for generating leads, managing accounts, and selling the company's information technology products and services. The IT Sales Manager will also be responsible for day-to-day sales activities, establishing and maintaining strong customer relationships, and identifying new business opportunities.

Qualifications

IT Sales and Sales skills

Lead Generation and Account Management experience

Strong background in Information Technology

Excellent communication and interpersonal skills

Ability to work independently and in a team-oriented environment

Strong organizational and time management skills

Bachelor's degree in Information Technology, Computer Science, Business

Administration, Sales or related field

Relevant skills and qualifications that would be beneficial include a background in cloud computing, experience with CRM systems, and knowledge of the education industry.

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