

## Face Care Expert

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Company: Chalhoub Group

Location: Kuwait

Category: other-general

Our Skin-Care Expert is responsible for achieving optimum sales and targets by ensuring a high level of customer service and professional standards and is responsible for giving skin care advice to their clients and guiding them through skin care and allergies routines with suitable products.

Build and maintain guest experience standards in order to build strong loyalty Address customers' queries about products, prices, availability, product uses, and services

Communicate with customers to assess their needs, provide assistance in satisfying those needs and meeting or surpassing customers' expectations Advise customers on product ranges best suited to their needs.

Demonstrate usage and benefits of various brands and products

Generate sales, while achieving line and sales targets, using make up knowledge

Push skin care sales during events, promotions and launches Sell-out target tracking at store level

Generate daily sales reports Participate in achieving incentives Track post launch sales at store level

Ensure monthly make-up sessions are reached

Ensure merchandising levels in the store are met as per the brand guidelines

Ensure in store stock replenishment in the appropriate shelves/counters, at appropriate times

Report stock shortages using the stock order form

Ensure stock receipt as per set procedures

Analyse the client needs and guide the client concerning the product needed and advise on usage Follow up on the client's recovery

Build own clientele and liaise remotely through multiple social media platforms to update on new releases Educate customers on the most appropriate range of products to use

Recommend appropriate products to suit the skin type identified Demonstrate usage of various skincare products

Ensure high level of expertise while conducting professional facials Attend detailed training on products, their contents and various unique points

### **What you'll need to succeed**

#### **What we can offer you**

With us, you will turn your aspirations into reality. We will help shape your journey through enriching experiences, learning and development opportunities and exposure to different assignments within your role or through internal mobility. Our Group offers diverse career paths for those who are extraordinary, every day.

We recognise the value that you bring, and we strive to provide a competitive benefits package which includes health care, child education contribution, remote and flexible working policies as well as exclusive employee discounts.

#### **We Invite All Applicants to Apply**

It Takes Diversity Of Thought, Culture, Background, Differing Abilities and Perspectives to truly Inspire, Exhilarate and Delight our customers. At Chalhoub Group, we are committed to inclusion and diversity.

We welcome all applicants to apply and be part of our exciting future. We ensure equal opportunity for all our applicants without regard to gender, age, race, religion, national origin or disability status.

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